

BOARD OF DIRECTORS MEETING MINUTES

Thursday, January 28, 2010

Present: Patrick Sanders, Tom Rizen, Dee Kepp, Jimmee McNeely, Elaine Paddy, Doug McVinua, Cathy Joyce, Doug Adcox, Tracey Shaw, Pamela Frestedt, JoAnn George, Stanley Graham, Kathryn Lansden, Michael Hickson.

Staff: John Stih, Jackie Whittaker, Samuel Aubrey, Wyndi Austin.

Guest: Linda Leivo

The meeting was called to order at 1:00p.m. by President, Patrick Sanders.

The Minutes of November 19, 2009 were approved.

John Stih and Doug McVinua gave an ARMLS report.

Jimmee McNeely left the meeting.

Financials

Treasurer Elaine Paddy reviewed the December 2009 Financials and the Finance Committee Minutes of January 19, 2010.

CEO's Report

John Stih provided copies of the ARMLS Profit and Loss and Balance Sheet as of December 31, 2009. Also the ARMLS CEO's Report to the ARMLS Board of Directors.

The 2010 Leadership has been cancelled. The main reason being for lack of applicants and the cost involved.

Arrangements have been made for the Board of Directors to visit with Jay Butler on February 25, 2010 from 9:00a.m. to 12 noon and on February 18 to visit with Judy Lowe at ADRE from 9:00a.m. to 12 noon.

The 2010 AAR line Officers' Report was provided for review. Also, an Activities Report for the line Officers and committee members that attended the NAR convention in San Diego.

Upon motions duly made, seconded and approved, it was

RESOLVED: To approve Craig Peck and Francisco Vallecillos as members of the Grievance for three year terms commencing immediately.

FURTHER RESOLVED: To approve Ali Baker as Chair and Lauren Bolks as Vice Chair of the Marketing Tour Member Focus Team.

FURTHER RESOLVED: To pay the 2010 calendar year dues of the individual for whom a request had been made for Critical Needs funds and to waive the late fees.

FURTHER RESOLVED: To make a donation from the Critical Needs funds to that individual for \$2,500.00 for medical assistance.

Committee/Member Focus Team Reports

Affiliate Committee

The Minutes of December 10, 2009 and January 14, 2010 were reviewed. Linda Leivo explained the proposed Scholarship Program. Upon motion duly made, seconded and approved, it was

RESOLVED: To approve the Affiliate Committee providing up to two Scholarships this year for amounts of \$1,500 each.

Linda Leivo left the meeting.

Builder's Liaison Committee

The Minutes of December 2, 2009 and January 6, 2010 were reviewed. Upon motions duly made, seconded and adopted, it was

RESOLVED: To approve the hiring of Pour Masters and a Security Guard for the "Speed Date the Builders" event to be held March 2010.

FURTHER RESOLVED: To approve hiring Dan Smith with the Arizona School of Real Estate and Business to teach a C.E. credit approved class on new home construction on September 23, 2010.

Military Affairs Member Focus Team

The Minutes of December 8 and January 12 were reviewed. The expenditure requested was not approved.

The other Minutes reviewed were:

Housing Opportunity Committee January 19, 2010

Marketing Tour Member Focus Team January 11, 2010

Education Focus Team January 14, 2010

Marketing

Wyndi Austin gave a marketing report.

Government Affairs

Samuel Aubrey gave a Government Affairs update and reviewed the Minutes of January 25, 2010.

It was moved, seconded and adopted to go into **Executive Session**

Professional Standards Committee

Upon motion duly made, seconded and adopted, it was

RESOLVED: To ratify the decision of the Professional Standards Committee on Ethics Complaint #09-31.

End of Executive Session

New Members

The December 2009 new members were approved.

UNFINISHED BUSINESS

Strategic Plan

Upon motion duly made, seconded and adopted, it was

RESOLVED: To approve the 2010 Strategic Plan.

NEW BUSINESS

2010 Committee/Member Focus Team Members

The following were approved:

Affiliate Committee:

Jennifer Ennis, Tony Hecht, Rich Griffin, Doug Adcox, Robert Hickerson, Chris Rosewell, Susan Anderson, Vickie Kennedy, Lavonne Salisbury, Maggie Parker, Kendra Kindernay, Nancy Tossell, Lisa Beadle, Kathryn Lansden, Richard Haupt, George Phillips, Linda Leivo, Jill East/Trotter, Jerry Boomsma, Marc Lemaire, Heidi Zebro, Jim Gordon, Ryan Mandley, Barb Hutson, John Cabello, Paige Mattice, Anne Batterson, Debra Castor, Deke McBride, Brandt Dinin, Bill Chenier, Leah Osterhoudt, Sharon Tindell, Lidia Cruz, Yvette Myer, Michael Lara, Shane Dodd, Kim Newlin, Brent Smith, Chris Doyle, Elaine Paddy, Matt Redding, Barbara Stevens, Patty Durant, Steve Lubell, Stephanie Wolf, Mike Kortas, Aaron Seligman.

Builder's Liaison Committee:

Doug Adcox, Alicia Conley, Linda Muncey, Monalisa Amparan, John Creighton, Diane Bryne, Ben Andrus, Dawn Matesi, Judy Sanaiha, Derek Anglin, Sarah Ciccolo.

Finance Committee:

Marc Lemaire, Karen Kay, Keri Means, Tim Cusick, Gai Lazaros, Mary Jo Thomas, Jim Gordon, John Mayus, Connie Wilkins, Jimmie McNeely, Elaine Paddy.

Government Affairs Committee:

Mary Badger, Rich Griffin, Steve Urie, Nori Muster, Jennifer McGuffin, Jeffrey Gerber, Nick Blackwood, Dee Kepp, Pamela Frestedt, David Martenson, Roy Jackson, Kristine Melcher.

Housing Opportunity Committee:

Makalani Adolpho, Ian Katzman, Craig Peck, Chris Bastian, Rick Moody, George Phillips, Jim Gutt, Leah Osterhoudt, Chris Doyle, Michael Hickson, Mary Parker, Joanna Siravo.

Education Member Focus Team:

Terri Helmick, Sara McLlenan, Mary Badger, Nan Cie Hamilton, Fabel Konicke, Jacqueline Hodge, Karen Kay, Nori Muster, Steve Urie.

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Marketing Tour Member Focus Team:

Romy Watts, Georgann Roberts, Makalani Adolpho, Adam Saunders, Lauren Bolks,
Mike Coppola, Jim Trotter, Patrick Walsh.

Military Affairs Member Focus Team:

Debra Allen, Michael Hickson, Tom Rizen, Susan Anderson, Robert Hookano, Wes Waddle,
JoAnn George, Craig Langley, Gina Kent, Skip Erickson, Rick Moody, Dorothy Schmit.

It was moved seconded and adopted to go into **Executive Session**

John Stih
Chief Executive Officer