



# Business Planning

## GRI 100

**December 15, 2011**

**Time: 8am – 5pm**

**Registration: 7:30am**

### Instructor:

Nancy Seago



### Class Location:

SEVRAR Conference Center  
1363 S. Vineyard, Mesa AZ

### License Renewal Hours:

6-General

### Sponsor: SEVRAR

For more information, contact Judy Kisselburg at [judy@sevrar.com](mailto:judy@sevrar.com) or 480-833-7510.

Students have five years to complete the program from the date of their first class. Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.

**The GRI designee is the best prepared and most knowledgeable Arizona real estate practitioner.**

Please visit [www.azgri.com](http://www.azgri.com) for a list of course descriptions, instructor bio's and the requirements necessary to obtain the GRI Designation.

### Students will:

- Understand that as an agent they are business owners
- Comprehend and understand the value of a business plan
- Understand personal business style and know the components of an individual plan complete with personal values, goals, planning, commitments and budget

**Fees: \$0.00 FREE!**

**Free for the first 100 ACTIVE SEVRAR members who register ONLINE!**

SEVRAR members **MUST** register online. If this is your first GRI class SEVRAR will cover the \$25.00. Cancellation Policy Strictly enforced. If you are a "no-show" you will be charged the FULL cost of the course.

**\$70.00** (until 12/1/11)

**\$95.00** (after 12/1/11)

**\$25.00** (GRI application fee - 1st class only)

**\$30.00** (GRI designee)

**Cancellation:** Fees will be refunded less at \$20.00 service charge, if written notification is received two weeks prior to class after that, no refunds will be given. **Cancellation policy is strictly enforced.**

**Mail payment to:** 1363 S. Vineyard, Mesa AZ 85210

At door registrations will be accepted on a space available basis. \$50.00 charged for **returned checks.**



**SEVRAR MEMBERS MUST REGISTER ONLINE AT:**  
<http://www.SEVRAR.com>

**NON MEMBERS MUST REGISTER AT:**  
[http://www.SEVRAR.com/pdfs/GRI100\\_Dec.pdf](http://www.SEVRAR.com/pdfs/GRI100_Dec.pdf)

#### ADDITIONAL INFORMATION

\$ \_\_\_\_\_  
Amount Paid

- I have a disability that requires special accommodations
- This is my last GRI class
- This is my first GRI class (\$25.00 application fee due—unless you were one of the first 100 members who registered online for the free course.)

**\*\*\*NON MEMBERS COMPLETE REGISTRATION FORM AND FAX TO: 480-835-1329\*\*\***

Full Name _____	Company _____	Name of Association _____
Address _____	Email Address _____	NRDS# _____
City _____	State _____	Zip _____
( ) _____	( ) _____	
Telephone _____	Fax _____	<input type="radio"/> Check # _____
Card Number _____	Exp. Date _____	<input type="radio"/> Amex <input type="radio"/> MasterCard <input type="radio"/> Visa
Signature _____		
		Billing Zip Code _____