

# Business Planning

## GRI 100

Class provided by AAR and the



**December 16, 2010**

**8am – 5pm**

**Registration: 7:30am**

**Instructor:**

Nancy Seago

**Class Location:**

SEVRAR Conference Center  
1363 S. Vineyard, Mesa AZ

**License Renewal Hours:**

6 hrs General

Please visit [www.azgri.com](http://www.azgri.com) for a list of course descriptions, instructor bio's and the requirements necessary to obtain the GRI Designation.

**Students will:**

- Understand that as an agent they are business owners
- Comprehend and understand the value of a business plan
- Understand personal business style and write an individual plan complete with personal values, goals, planning, commitments and budget

**Fees:**

- \$70.00 (until 12/02/10)
- \$95.00 (after 12/02/10)
- \$25.00 (GRI application fee - 1st class only)
- \$30.00 (GRI designee)

**SEVRAR MEMBERS MUST REGISTER ONLINE AT:**

<http://www.SEVRAR.com>

Name: \_\_\_\_\_

NRDS# \_\_\_\_\_ Phone: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Firm Mailing Address: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Name of local association: \_\_\_\_\_

- I have a disability that requires special accommodations
- Check here if you do not want to receive GRI updates via e-mail
- This is my last GRI class
- This is my first GRI class (\$25.00 application fee due)

**Fax** credit card registrations to: 480-835-1329.  
**Mail** payment to: 1363 S. Vineyard, Mesa AZ 85210  
 At door registrations will be accepted on a space available basis. \$50.00 charged for returned checks.

**Cancellation:** Fees will be refunded less at \$20.00 service charge, if written notification is received two weeks prior to class after that, no refunds will be given. **Cancellation policy is strictly enforced.**

**For more information, contact Judy Kisselburg at [judy@sevrar.com](mailto:judy@sevrar.com) or 480-833-7510.**

**Amount paid:** \$ \_\_\_\_\_

**Method of payment**  
 Check (# \_\_\_\_\_)     Visa     MC     AMEX

CC#: \_\_\_\_\_ Expiration: \_\_\_\_\_

Billing Zip Code: \_\_\_\_\_

Signature: \_\_\_\_\_

**The GRI designee is the best prepared and most knowledgeable Arizona real estate practitioner.**

